

26 August 2016

### **AMA 2016 Full Year Result exceeds guidance**

The Directors of AMA Group Limited (ASX Code “AMA”) are pleased to announce strong growth in operating profit and cash flows in the 2016 financial year.

Financial highlights for the year ended 30 June 2016:

- Revenue increased by 183.6% to \$264.3 million
- Reported EBITDA increased 73.8% to \$24.6 million
- Normalised EBITDA increased 124.9% to \$31.9 million
- Normalised NPBT increased by 92.7% to \$24.0 million

This normalised EBITDA result exceeds the guidance given at the half year result announcement of between \$28 million and \$29 million.

Upon finalising the annual report, the Directors are pleased to announce a fully franked final dividend of 1.70 cents per share with a record date of 15 September 2016 and a payment date of 31 October 2016. This brings the total dividend paid for the year to 2.20 cents per share; a 29.4% increase over the prior year of 1.70 cents per share.

During the year, AMA acquired the businesses of Gemini Accident Repair Centres (contributed to the results for nine months, including December) and Woods Auto Shops. The Gemini acquisition has resulted in a major geographical diversity in the Vehicle Panel Repair division, most notably in Western Australia and Queensland. In addition, revenue from the existing AMA Vehicle Panel Repair sites has also grown during strongly over the period by more than 13% with the operating margin also improved.

Commenting on the result, Executive Chairman, Ray Malone said: “the Board is particularly pleased with the performance of the Vehicle Panel Repair division. The integration of our recently acquired businesses is well progressed and the operating synergies are beginning to be realised. The consolidation activity in this space is continuing and we expect that AMA will have a number of additional attractive growth opportunities.”

The Vehicle Protection division showed moderate comparative growth in revenue but the reorganisation of its production facilities impacted on the operating result for the year. The Automotive Component Remanufacturing division experienced solid organic growth however the Automotive Electrical & Cable division continues to operate in a difficult market, with the restructuring of this operation resulting in some abnormal charges.

#### Outlook

“While we expect market conditions in our industry to remain subdued, our executive team’s focus on identifying, acquiring and integrating high quality businesses in fragmented markets gives us confidence of being able to continue to deliver strong growth for our shareholders”, Mr Malone said.

If you have a query about any matter covered by this announcement, please contact Mr Ashley Killick on [ashley.killick@amagroupltd.com](mailto:ashley.killick@amagroupltd.com).